# Appendix A 2022 Curriculum Vitae

# Gary R. Couillard CPA

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• Forensic Accountant

"A Certified Public Accountant who performs an orderly analysis, investigation, inquiry, test, inspection, or examination to obtain the truth and from which to make an expert opinion." The American Board of Forensic Accounting

- Over the past 51 years, I have provided courts, regulators, shareholders and businesses
  with an independent expert opinion of value and damages in a wide variety of financial,
  accounting and economic litigation issues on behalf of both plaintiffs and defendants.
- Provided Services and Independent Expert Opinion in:
  - Forensic Accounting
  - Fraud Investigations
  - Insurance Claims Business Interruptions
  - Lost Personal Earnings and Benefits
  - Life Expectancy and Work Life
  - Lost Household Services
  - Personal Injury
  - Wrongful Death
  - Wrongful Termination
  - Age and Sex Discrimination
  - Lost Commercial Profits
  - Intellectual Property Infringement
  - Reasonable Royalty
  - Business and Professional Practice Valuation
  - Utility Rate and Regulatory Analysis
  - Reasonable Compensation Tax Issues
  - Divorce Asset Analysis
  - Arbitration / Mediation / Structured Settlement Evaluation

#### PROFESSIONAL EXPERIENCE:

- Providing independent accounting and consulting services Couillard & Associates since October 1, 1986.
- Forensic accounting expertise in lost personal earnings, business valuations, lost business profits, intellectual property infringement, feasibility studies, divorce asset analysis and utility rate economics.
- Grant Thornton (1979 1986) Manager specializing in business consulting, utility regulatory issues, business valuations, and litigation support.
- Authored in-depth valuations and profitability analysis on a wide variety of businesses
  including galvanizing plants, day care facilities, aerospace research and manufacturing
  businesses, propane companies, condominium projects, utilities, insurance agencies, fiber
  optics, metal recycling, construction, real estate agencies, convenience stores, gasoline
  retailers, gaming casinos, horse race tracks, hospice care, mobile home parks, motels,
  campgrounds, professional practices, restaurants, construction material manufacture,
  electrical contractors and other businesses.
- Management advisory experience evaluating business profitability, market expansion opportunities, COPAS oil and gas joint interest accounting, and cost reduction analysis.
- Provided expert testimony in North Carolina, South Carolina, Washington D.C., Idaho, Wyoming, Wisconsin, Nevada, and Utah.
- Taught a graduate level public utility economics course at the University of Wisconsin with Robert Malko Ph.D. (1977).
- Served on the NARUC/EEEI/EPRI National Rate Design Study Task Force for investigating alternative costing approaches for pricing utility service (1976 1978).
- Co-developed and presented a seminar course entitled "Cost-Based Pricing of Electricity: A Process in Flux" for ATT and Wisconsin Telephone Economic Seminar.
- Major integrated gas utility (1978 1979) Supervisor of Cost of Service and State Regulation. Prepared and presented cost of service, rate design and purchased gas adjustment cases before the Utah and Wyoming Public Service Commissions.
- Public Service of Wisconsin Rate Department (1974 1978) Supervisor Cost of Service.
  Prepared cost of service studies and rate design for electric, gas, water and telephone rate
  cases. Prepared and presented testimony on cost of service, rate design, and rate of return,
  environmental impact, time-of-day electric rates, fuel adjustment clauses, nuclear fuel
  costs, and power plant siting.
- Public Service of Wisconsin Finance Department (1971-1974) Prepared rate of return and revenue deficiency calculations for major electric and gas utility rate cases.

• Personal Representative and Trustee \$19 Million estate and investment portfolio. 2015 to present

## **EDUCATION:**

- Bachelor of Business Administration Accounting and Finance, University of Wisconsin -1972
- Advanced studies in accounting and economics, University of Wisconsin (1972 1975)

## PROFESSIONAL LICENSES AND MEMBERSHIPS:

- CPA Licensed Utah #144269-2601 Expiration 12/31/2022
- CPA Licensed North Carolina #38811 Expiration 6/30/2023
- CPA Reciprocity in all other States
- Former Member Utah Association of Certified Public Accountants Consulting Services Committee
- Former Member American Institute of Certified Accountants
- Registered Real Estate Appraiser 1992 1999
- Member Forensic Economist Association
- Past Vice President and Treasurer Big Brothers / Big Sisters
- Board of Directors VP BFKS, Big Brothers / Big Sisters 1984-2003
- BBBS Governance Committee, Board Member Friends of Big Brothers 2003-2012
- Past Board of Directors Another Language Dance Company
- Fund Raising Committee Utah Symphony
- Publisher Catalyst Magazine 1998
- Board of Directors Catalyst Magazine 2004 2020
- Sharing House, Transylvania Christian Ministry, Transylvania County, North Carolina, Strategic Planning and Program Evaluation Committee 2015 –
- The Oaks Finance Committee 2016 -